

Airgas Launches Airgas Healthcare, Its New Healthcare Brand

Airgas, an Air Liquide company, announced today that it has reinforced its position in the healthcare and life sciences markets by creating a dedicated brand: "Airgas Healthcare." This new brand is the result of the integration of the healthcare and life sciences activity of Airgas and Air Liquide Healthcare in the U.S. It combines the expertise and innovation from Air Liquide Healthcare with Airgas' extended supply chain and strong local customer proximity to deliver unmatched value to healthcare and life sciences customers.

With the integration of Air Liquide Healthcare in the U.S., Airgas Healthcare offers **unrivaled one-stop access** to the **most comprehensive** range of medical gases and related products and services to serve the needs of its customers.

Customers include **healthcare professionals**, from small independent practices - doctors, dentists, dermatologists, surgeons, veterinarians - to large hospital systems - clinics, nursing homes, home healthcare organizations, emergency medical service organizations; as well as **life sciences customers**, from small R&D labs to large pharmaceutical manufacturers; and from small colleges to large research universities.

Airgas Healthcare benefits from Air Liquide's capabilities for **healthcare innovation** with dedicated medical R&D and innovation teams and an extended portfolio of innovative products and offers developed by Air Liquide Healthcare, such as the integrated valve and digital gauge known as **INTELLI-OX™** as well as the hospital logistics solution from **Total Gas Management**.

Airgas Healthcare's team of **more than 1,500 trained professionals**, the **largest dedicated team** of experienced healthcare specialists in the US market, offers high levels of service by creating and maintaining close relationships with customers, thanks to close geographical proximity and backed by Airgas' digital platform and unique Airgas Total Access telesales channel.

Airgas Healthcare benefits from Airgas' unmatched national presence, the **widest network** in the U.S. market, with **more than 1,100** locations nationwide including **nearly 350** medical gas fill plants. With **one-stop, efficient access** to products and capabilities through multiple engagement channels, including branch stores, healthcare specialists, Airgas Total Access telesales representatives, Airgas.com, and more, customers can focus on their critical work.

Christophe Tardieu, Airgas Senior Vice President of Healthcare, Life Sciences and Specialty Gases, commented: **"Air Liquide Healthcare is a brand trusted by healthcare professionals and patients around the world. Now, with Airgas Healthcare, we can reinforce our commitment to U.S. healthcare and life sciences customers and continue to position ourselves as a leader in these markets."**

Airgas Healthcare
an Air Liquide company

Airgas, Inc.

Airgas, an Air Liquide company, is the leading U.S. supplier of industrial, medical and specialty gases, as well as hardgoods and related products; one of the largest U.S. suppliers of safety products; and a leading U.S. supplier of refrigerants, ammonia products, and process chemicals.

Dedicated to improving the performance of its more than 1 million customers, Airgas safely and reliably provides products, services and expertise through its more than 18,000 associates, over 1,100 locations, robust e-Business platform, and Airgas Total Access telesales channel.

As an Air Liquide company, the world leader in gases, technology and services for Industry and Health, Airgas offers customers an unrivaled global footprint and industry leading technology and innovations.

For more information, please visit www.airgas.com.

Airgas Healthcare

Airgas Healthcare, a specialized brand of Airgas, offers the most comprehensive range of gases, gas supply modes, gas delivery systems, and related safety products for Healthcare and Life Sciences customers across the U.S. to support doctors, dentists, hospitals, R&D scientists, university lab researchers, and more in their mission to improve lives. With dedication to safety, reliability, and efficiency, Airgas Healthcare provides one-stop access to products and capabilities with a team of more than 1,500 trained professionals across the U.S.

Together with global Air Liquide Healthcare, Airgas Healthcare is committed to furthering healthcare innovation with dedicated medical R&D and innovation teams. For more information, visit www.airgashealthcare.com.

CONTACTS

Airgas Communications

Sarah Boxler

+1 610 263 8260

Air Liquide U.S. Communications

Michael Rosen

+1 713 624 8023

The world leader in gases, technologies and services for Industry and Health, Air Liquide is present in 80 countries with approximately 67,000 employees and serves more than 3 million customers and patients. Oxygen, nitrogen and hydrogen are essential small molecules for life, matter and energy. They embody Air Liquide's scientific territory and have been at the core of the company's activities since its creation in 1902.

Air Liquide's ambition is to lead its industry, deliver long term performance and contribute to sustainability. The company's customer-centric transformation strategy aims at profitable growth over the long term. It relies on operational excellence, selective investments, open innovation and a network organization implemented by the Group worldwide. Through the commitment and inventiveness of its people, Air Liquide leverages energy and environment transition, changes in healthcare and digitization, and delivers greater value to all its stakeholders.

Air Liquide's revenue amounted to € 18.1 billion in 2016 and its solutions that protect life and the environment represented more than 40% of sales. Air Liquide is listed on the Euronext Paris stock exchange (compartment A) and belongs to the CAC 40, EURO STOXX 50 and FTSE4Good indexes.