Dear Valued Customer.

Airgas is constantly striving to find better ways to serve you, our customer. For this reason, effective April 1, 2014, Airgas MicroBulk beverage carbonation customers will be serviced by a newly expanded nationwide group called Airgas National Carbonation, part of Airgas USA, LLC. You will enjoy reliable, single-source beverage carbonation services provided by an Airgas team that has specialized expertise and consistent national capabilities for serving MicroBulk and cylinder beverage carbonation needs, as well as a full line of nitrogen generators. While your delivery driver and truck will not change, your account will migrate to a dedicated Airgas National Carbonation system, which will affect your customer number, invoice appearance, customer service structure, and remittance address, as referenced in this mailer.

Beginning April 1, 2014, bulk beverage carbonation and cylinder orders can be placed 24 hours a day through our customer care department. Please call 800-772-8144 and select option #1. Airgas National Carbonation: Refreshingly Easy.

Thank you for your current business and continued partnership with Airgas. We have planned and worked diligently to minimize inconvenience for you during this transition, and thank you in advance for making the proper adjustments. We look forward to continuing to serve you and we're excited about bringing all the resources of Airgas, known locally nationwide, to serve your beverage carbonation needs. If you have any questions or would like additional information, please contact Airgas National Carbonation at 800-772-8144 or your local Airgas representative.

Jan Worley

Jay Worley President Airgas National Carbonation Questions? Call Airgas National Carbonation...

1-800-772-8144



Airgas National Carbonation 3101 Stafford Drive Charlotte. NC 28208 PRESORTED FIRST CLASS US POSTAGE PAID READING, PA PERMIT NO 209

More effective
More personalized
More efficient

Airgas National Carbonation Refreshingly

New Business Information SystemNew Nationwide Dedicated Service

Airgas.

You'll find it with us.**

Transition Highlights – Key Changes for Customers

Effective April 1, 2014, MicroBulk beverage carbonation customers will be serviced by the newly expanded nationwide team known as Airgas National Carbonation. Your account will transition from our current business information system to a dedicated system for beverage carbonation customers, enhancing our ability to serve you more efficiently and effectively. You can expect to see the following changes to your account information beginning April 1, 2014.

Customer Number Changes –

As part of the transition, existing customer numbers will change for your bulk carbonation account. Your new seven (7) digit numerical customer number will be displayed under the Ship To field of the invoice, and will replace your current customer number. Effective April, 1 2014, your new customer number will be used for all bulk and cylinder beverage carbonation orders from Airgas National Carbonation. Please make note and communicate these changes to the appropriate personnel.

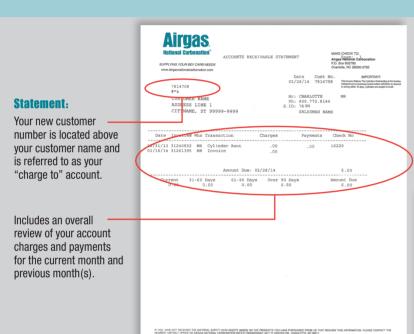
Changes to Invoices -

Customers will begin to receive invoices and statement documents in the Airgas National Carbonation formats with commencement of business April 1, 2014.

Specific changes to documents you received from Airgas are highlighted next and in the President's message.

Changes effective April 1, 2014:

- MicroBulk beverage carbonation customers will be served by Airgas National Carbonation, a part of Airgas USA, LLC.
- Please issue purchase orders and make payments to Airgas National Carbonation.
- Your remittance address for any invoices dated April 1, 2014 or after will change to: Airgas National Carbonation, P.O. Box 602792, Charlotte, NC, 28260-2792.
- To arrange electronic payment of your bills, ACH and credit card drafts can be set-up by calling 800-772-8144 option # 3, Accounts Receivable.
- Airgas National Carbonation's website is www.airgasnationalcarbonation.com.
- If you are a rent/product customer, you will receive an invoice each time product is
 delivered to your location. Your monthly rental invoice will generate on the last day
 of the month and be mailed to you along with a statement showing all activity on
 your account.
- If you are a keep full customer, your monthly keep full billing will generate on the last day of the month and be mailed to you. You will receive a separate statement showing all activity on your account.



TERMS: NOT 10TH CUSTOMER WILL BE ASSESSED A FINANCE CHARGE OF 1.6% FOR MONTH (18% APR) FOR ANY PURCHASE WHICH REMAINS UNFIND 30 DAYS AFTER THE THE STATE OF SACH MONTH OF THE STATEMENT ON WHICH THE PURCHASE PART AUF EACH MONTH HILL BE SUBJECT TO A LAFE CHARGE OF ISLO.

Cylinder Rental Invoice:

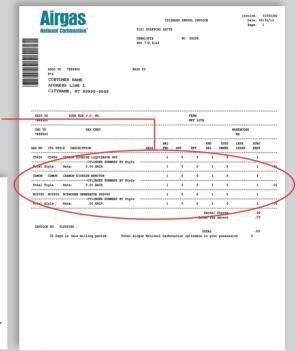
Includes information for all customer rental balances throughout a given month.

Sales and Use Tax Exemption

Please send your current exemption certificate, made to Airgas USA, LLC, to

3101 Stafford Drive Charlotte, NC, 28208

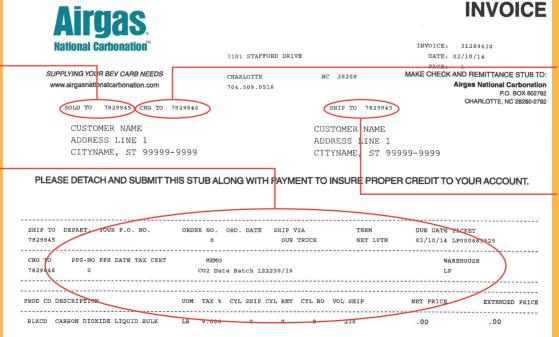
A completed W-9 form is included in this mailer for your convenience.



Invoice:

Your new customer number is located above your customer name and is referred to as your Sold To/Ship To number or Charge To number.

Includes details related to your specific MicroBulk beverage carbonation delivery.



**Charge To account number refers to the account that is being billed for the MicroBulk beverage carbonation rental tank or product that has been previously delivered.

**Sold To/Ship To account number refers to the account that holds the MicroBulk CO₂ tank and where your MicroBulk CO₂ product delivery is being made.